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Alan Hall

Employment

2011 – Present	Extended Term Consultant, World Bank
2008 – 2010	Independent Consultancy
2005 – 2008	Consultant, World Customs Organization
2003 – 2005	Executive Advisor, Dubai Customs
2000 – 2003	Independent Consultancy
1999 – 2000	Senior Advisor, Vietnam Customs
1994 – 1999	World Customs Organisation
1967 – 1994	Australian Customs Service
1966	C P Bird and Associates (Public Accountants)

Education and Personal Development

1965	Western Australian Leaving Certificate (Matriculation)	Western Australia
1982	Bachelor of Business Degree unfinished (Managerial and Financial Accounting, Business Law and Economics)	Western Australia
1967-1984	Customs Management and Technical Training	
1985	Senior Management Seminar	New South Wales
1986	Conflict and Negotiating Skills	Canberra
1988	CERAN (French Language)	Belgium
1992	Media Skills Training	Western Australia
1992	Senior Management Development	New South Wales
1995	Diagnostic Study Facilitator Training	Brussels
2010	Graduate Certificate in Customs Law and Administration	Centre for Customs & Excise Studies, Canberra
2011-2012	Current studies in Master of Customs Administration	Centre for Customs & Excise Studies, Canberra

Accreditations

1989	Public Service Language Proficiency (French Level 2+)	Belgium
1995	WCO Customs Reform and Modernisation	Belgium

Facilitator

Languages

Native English
Competent in Italian and French

Awards Received

Medal of Honour for contribution to the advancement of Vietnam Customs

Professional Competencies

Consultancy

- Consultant to World Bank, World Customs Organization, USAid and EU
- Consultant to Customs reform projects in Palestine, Iran, Angola and Bulgaria.
- Long term Executive Advisor to the Director General, Dubai Customs
- Long term Senior Customs Advisor in Vietnam
- Conducted seminars, presentations, training courses and workshops in public and private sectors worldwide, including Canada, China, France, Japan, Kazakhstan, New Zealand and USA.
- Provided advice and direct input to implementation programs in developing country customs administrations that include Botswana, Ethiopia, Moldova and Ukraine
- Diagnostic needs assessments, including Brazil, Cambodia, Dubai, Hong Kong, Kazakhstan, Kenya, Libya, Lithuania, Sierra Leone, Tajikistan, Uzbekistan, and Zambia.

(Inputs include management development, institutional change, strategic planning, business user assessments, training, procedures, legislation, technical development, structure, policy development and funding.)

Change Management Skills

- Ministerial negotiations, planning, organisational structure, computerisation, needs analysis, training, staff development, integrity strategies and relationships with stakeholders and unions.
- Accredited WCO facilitator. Led high level customs managers in reform programmes in fifteen countries.

Management Experience

- Regional Manager Inland Revenue (Western Australia) - overall responsibility for Excise collections and management, bonded warehouses, rebate schemes and compliance management. Member of the National Steering Committee
- Regional Manager Passengers (Western Australia) - overall responsibility for passenger traffic and policy at all airports in the region. Member of the National Steering Committee.
- Managed head office policy teams in the areas of **Import Clearance**, Barrier Policy and **Anti-Dumping**.
- Managed the Ports of Exmouth, Dampier and Albany.

Customs Technique

- Trained and experienced in all aspects of customs, including valuation, tariff, legislation, investigation, prosecutions, anti-dumping, excise, warehousing, passenger control, and entry processing.
 - 2 years as entry processing manager (Fremantle and Perth Airport) and screener,

- making decisions on valuation and tariff classification.
- 4 years in anti-dumping, including policy development, case management and conducting investigations
- Sound knowledge of international standards and conventions affecting customs, including WTO Agreements, SAFE Framework of Standards, Kyoto Convention, information technology, etc.
- Extensive international experience.
- Experience at head and regional offices, ports and airports.
- Australian Customs Representative in Brussels (three years), largely conducting enquiries on complaints of dumping and countervailing, and investigating valuation infringements.
- Over 27 years with the Australian Customs Service
- 8 years with the World Customs Organisation.

Communication and Training Skills

- Strong in negotiation, communication and advocacy skills.
- Conducted negotiations and presentations at ministerial and prime-ministerial level on behalf of WCO and customs administrations in several countries.
- Represented the WCO in meetings and seminars world-wide.
- Conducted technical training in GATT Valuation, tariff and enforcement.
- Trained over 60 officials internationally as facilitators for the WCO CRM programme.
- Trained in training and media relations. Spokesman for Australian Customs in television, radio and press interviews.

Personal Values

- Commitment, leadership, determination, energy and integrity.
- Understanding and respect for differences in social, cultural and economic values.

References

Mr Kunio Mikuriya	Secretary-General WCO
Mr Lars Karlsson	former Director, Capacity Building, WCO
Mr Gerard McLinden	Senior Trade Facilitation Specialist, World Bank

List of Clients

World Bank
 World Customs Organization
 United Nations Development Fund (UNDP)
 Asia Development Bank
 USAid
 Crown Agents (UK)
 Booz Allen & Hamilton (USA)
 Scott Wilson Kirkpatrick (UK)
 Dubai Customs
 EUBAM
 Bureau Veritas
 Palestine National Authority

International Assignments

Angola	Australia	Austria	Azerbaijan
Belgium	Botswana	Brazil	Bulgaria
Burkina Faso	Cambodia	Canada	China
Christmas Island	Denmark	Dubai	England
Ethiopia	France	Ghana	Germany
Hong Kong	Indonesia	Iran	Ireland
Italy	Japan	Kazakhstan	Kenya
Kyrgyzstan	Latvia	Lesotho	Libya
Lithuania	Malawi	Malaysia	Mali
Mauritius	Moldova	Mongolia	Namibia
New Zealand	Palestine	Russia	Scotland
Senegal	South Africa	Spain	Sri Lanka
Swaziland	Sweden	Switzerland	Tajikistan
The Netherlands	Uganda	Ukraine	USA
Uzbekistan	Vietnam	Zambia	

Representation

World Customs Organization

Meetings:

- World Bank
 - International Monetary Fund
 - Inter-American Development Bank
 - Prime Minister, Lithuania
 - Ministers of Finance: Iran, Sri Lanka, Cambodia, Mauritius and Namibia
- Managed and conducted Columbus Programme diagnostic studies in Sierra Leone, Hong Kong, Iran, Libya, Cambodia, Azerbaijan, Kenya, Brazil and Moldova.
- Managed and conducted Customs Reform and Modernisation (CRM) projects in Lithuania, Mauritius, Sri Lanka, Mongolia, Namibia (SADC regional), Zambia and Vietnam.
- Presenter at “Crossing the Boundaries” management development seminars for European public sector managers.
- Presenter to IBM Management on Future of Customs (New York 2008)
- Conducted national (Sri Lanka and Vietnam) and regional (Japan) workshops on Integrity in Customs.
- Conducted regional seminars on Training Systems Development in China, Malaysia and Kenya.
- Managed Train the Trainer workshops in Indonesia and Ethiopia.

Australian Customs Service

Delegate at World Customs Organisation meetings in Brussels:

- Chairman of the Expert Group on Enforcement Training
- Joint Expert Group on Customs Controls
- Expert Group on the Single Goods Declaration
- Advisory Group on Express Consignments
- EDI Advisory Group

- **Harmonised System Committee**

Delegate to inter-ministerial committees on:

- Chemical precursors
- COCOM dual use goods

Australian Delegate at UNECE Working Party (Geneva) on EDI Message Development.

Customs administration visits:

- Orly Airport, Paris
- Port of Le Havre, France
- Port of Hamburg, Germany
- Ministry of Finance, Bonn
- UK Customs Investigation Division, London
- UK Customs Training Division, Southend-on-Sea
- London Heathrow Airport.

Inspection visits to:

- Hamburg Freeport
- National Criminal Intelligence Service in The Hague
- Port of Felixstowe, Maritime Cargo Processing Pty Ltd (EDI Port Management.)